

PURCHASE AND SALES TRADE AGREEMENTS

FOR MICROSOFT DYNAMICS® AX



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Course Details

This course discusses purchase and sales agreements that are fixed price agreements that are entered into with one or more customers or vendors for the sale of individual or multiple items.

AUDIENCE

This course is intended for business roles that work with purchase and sales trade agreements in an organization.

REGISTRATION AND PAYMENT

You can register for a course online at academy.rsmus.com by browsing the catalog and selecting courses to add to your cart. You can also email your request to academy@rsmus.com.

Payment must be received and verified before you can gain access to the course content. When purchasing through our website, all payments are made through PayPal. You can use an existing PayPal account to pay with your credit card or other method of payment configured in your PayPal account. If you do not have a PayPal account you can use the guest check out feature to use your credit card to pay. If you prefer to pay by using another method of payment, please contact us at academy@rsmus.com to make arrangements. We cannot guarantee all methods of payment will be accepted but we will try to accommodate your requests.

REFUND POLICY

Once an eLearning course has been purchased, no refunds will be provided. If you have any questions about this policy, you may contact us at by clicking the Support button on our site or email us at academy@rsmus.com. Formal complaints or errors found in the content should be reported in writing to academy@rsmus.com. Complaints will be reviewed to determine what action needs to be taken.

Prerequisites

PARTICIPANT REQUIREMENTS

Students attending this section of the course should have a basic understanding of:

- General knowledge of Microsoft® Windows®
- General knowledge of basic navigation within Dynamics AX
- General understanding of basic accounting

TECHNOLOGY REQUIREMENTS

- The site has been optimized for Internet Explorer. Although other browsers may work, it is recommended that you use Internet Explorer for the best experience.
 - Silverlight must be installed in order to use the practices.
 - A screen resolution with a minimum of 1024x768 is recommended. You can use full screen icons within the eLearning to maximize your view. A smaller resolution may result in content being cut off from your screen.
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Course Outline

MODULE 1: PRICING AND PRICING GROUPS FOR RETAIL

In Microsoft Dynamics AX, you can use price groups to create and manage prices and discounts for retail products. This module will discuss how pricing and price groups are utilized for retail applications.

Lessons

- Pricing
- Price Groups
- Retail price groups
- Price group relationships
- Using price groups
- Where to create price groups
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MODULE 2: ACTIVATE AND SET UP TRADE AGREEMENTS

This module will discuss activation of trade agreement and setting trade agreements up in Microsoft Dynamics AX.

Lessons

- Trade agreements
- Activate trade agreements
- Set up trade agreements

MODULE 3: TRADE AGREEMENT PARAMETERS

This module will discuss the parameters available for trade agreements in AX.

Lessons

- Trade agreement parameters
- Discount field

MODULE 4: UPDATE TRADE AGREEMENTS

This module will demonstrate how to maintain and update trade agreements.

Lessons

- Update trade agreements
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MODULE 5: SALES PRICES AND PURCHASE PRICES

This topic will explore the concepts of sales prices and purchase prices and demonstrate how to create a sales price using price/discount groups.

Lessons

- Sales prices and purchase prices
- Create a purchase agreement
- Line discounts
- Create a line discount
- Multiline discounts
- Total discounts

MODULE 6: GENERAL CURRENCY AND SMART ROUNDING

This module reviews generic currency and smart rounding in Dynamics AX.

Lessons

- Generic currency
- Smart rounding
- Set up smart rounding

MODULE 7: SUPPLEMENTARY ITEMS

This lesson will provide examples and explain the idea of supplementary items in Dynamics AX.

Lessons

- Supplementary items
 - Supplementary item groups
 - Set up supplementary items
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